

## OPS IT Time

OPS IT Time is a discounted hourly rate program that allows OPS IT Support clients to save on common IT projects like modifying and expanding office infrastructure, setting up data backup solutions, supporting and configuring systems not covered under OPS IT Support and more. It allows you to prepay for IT work at a cheaper rate, avoiding billing hassles, simplifying budgeting and letting you cost-effectively perform a variety of projects over time.

### Deploy & Manage IT Infrastructure

Our clients are a dynamic bunch. Their businesses grow, their processes change, their customers become more and more diverse. They count on OPS IT to help select, implement and support the technology they need to manage this change. They also count on us to make sure every project is seamless and on budget. As a customer, you can use OPS IT time for a wide range of infrastructure projects and support. And because all work is performed by consultants who already know and manage your technology, you can be assured we waste no time and money getting up to speed.

- Install and configure software
- Deploy, configure and manage email, file and application servers
- Deploy mobile and security solutions
- Connect remote users and locations
- Perform a variety of networking and telephony projects

### Get Your Data Backed-Up

Consider what it would cost you to continue your operations without the customer, supplier, project and process information you've accumulated over the years. Or think about the costs of telling your customers you've lost all of their data. Suddenly, the price tag for backing up doesn't seem high at all. It doesn't have to be. You can use OPS IT Time to help you develop, implement and support a backup strategy that works for your business.

### Get Your Employees Trained

You can also use your OPS IT Time to bring your employees up to speed on the changes you make to your systems, processes and infrastructure.

- Hardware and infrastructure training
- Software training, from basic tools to custom-developed applications
- Security and policy training

**HELPING YOU  
GROW A  
SUCCESSFUL  
BUSINESS.  
ONE HOUR  
AT A TIME**

“

**I pay for a quarter of an IT guy,  
but get all the help I need for my  
15-person office.  
Easy math for me.”**



# OPS IT Time

KNOWING YOUR  
BUSINESS AND  
YOUR SYSTEMS  
SAVES US  
MONEY.  
WE THINK IT  
SHOULD SAVE  
YOU MONEY  
TOO.

## Transform Your Business through Technology

Good businesses make sure that IT problems are never a distraction. Great businesses use IT as a strategic weapon to differentiate, lower costs and open new opportunities. Sometimes you will know what hardware and systems will help you achieve your goals. Sometimes you'll want an outsider to recommend an enhancement that worked for many companies like yours. Either way, you can use OPS IT Time to help you select, deploy and manage solutions that will make a difference in your business. We can help you with things like:

- Workflow, process and needs analysis
- Solution architecture and design
- Vendor selection and contract negotiations
- Solution implementation and change management
- Strategic planning

## Service Pricing

OPS IT Time is priced on a per-hour basis, with deep discounts available for larger blocks of hours.

Prepaid Hours	Hourly Rate	Total Cost
1	\$145 /hour	
10	\$129 /hour	\$1,290
20	\$115 /hour	\$2,300
50	\$102 /hour	\$5,100

## About OPS IT

We are a team of passionate people whose goal is to improve our customer's business through exceptional services. We build great solutions to solve your business problems.

Our services are designed for small to medium size companies willing to optimize their performance. Spend your time doing what you do best — and let us do the same for your business.

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